



The Retail Champion: 10 Steps to Retail Success

Clare Rayner

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Learn how to BE a retail champion and learn all the knowledge and skills you need to make your retail business a scalable, saleable enterprise. The Retail Champion: 10 Steps to Retail Success is aimed at every small retailer who is serious about growing their business. Clare Rayner, known as The Retail Champion, has developed a practical ten step methodology that helps retail business owners to create their own unique action plan and to design their success template. Throughout the book Clare Rayner provides the tools, techniques and motivation you need to thrive in the highly competitive retail market. On purchase of the book readers will have client-only access to a range of downloadable resources such as business plan, range plan, promotional plan and cash flow plan templates that will put you on the fast-track to success.

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